# **Developing your Global Leadership**

# Target audience

Professionals who wish to develop their leadership skills in relation to colleagues, partners, clients and suppliers from different cultures



# Prerequisite

No prerequisite



# **Objectives**

At the end of the training session, participants will have the tools to:

- Understand the influence of culture on behavior
- Identify the most common cultural trends in professional contexts
- Acquire tools to convince and lead in a multicultural environment

# Added value

- Conducted by an expert consultant specialized in intercultural management
- Decryption of the Nomad' Profiler
- Alternating theory and practical exercises
- Access to Digital Learning for one year
- Sharing of best practices and individual action plan



# **Corporate Training Solutions**

Duration: to define. You wish to organise a specific training course? Contact us!



# **Public Courses Next available sessions**

Duration: 14 hours

- June 13 & 14, 2024, Paris 1610 €HT/pers.\* Training session held in ■■
- September 26 & 27, 2024, Paris 1610 €HT/pers.\* Training session held in ■
- November 14 & 21, 2024, remote session 1 490 €HT/pers. Training session held in ■
- \* (Technical fees and lunch included)

# PROGRAMME OUTLINE

## **IDENTIFY YOUR LEADERSHIP STYLE IN A CROSS-CULTURAL** CONTEXT

### Identifying the different leadership styles

- · Definition of leadership
- Analyze the 7 management styles
- Settle on the best personal style

#### Interpreting cultures

- Develop awareness of participant's cultural biases
- . Use the Nomad Profile' grid
- Analyze decision making, reasoning, conflict management, communication, and management processes according to different cultures

#### Evaluating the impact of culture

- Define culture, perception and interpretation
- Understand value systems
- Decipher prejudices and stereotypes
- · Identify ambiguities, sources of misunderstandings

## **OPTIMIZE YOUR LEADERSHIP IN AN INTERNATIONAL** CONTEXT

#### Communicating across cultures

- · Identify the different styles of communication
- Avoid ambiguity by defining core principles
- The specificities of telecommunication
- Manage cultural conflicts

#### Convincing without imposing

- Build trust across cultures
- Integrate remote staff
- Analyze the Cohen & Bradford influence model
- Apply the model in a cross-cultural context
- · Develop stature as a global leader

### **ADOPTING BEST PRACTICES**

- · Review targeted skills
- Analyze strengths and areas for improvement
- Define best practices
- · Create a tailor-made action plan



