Akteos Training

Developing your Global Leadership

Carget audience

Professionals who wish to develop their leadership skills in relation to colleagues, partners, clients and suppliers from different cultures

A Prerequisite

No prerequisite

Objectives

At the end of the training session, participants will have the tools to:

- Understand the influence of culture on behavior
- Identify the most common cultural trends in
- professional contextsAcquire tools to convince and lead in a multicultural
- Acquire tools to convince and lead in a multicultural environment

Added value

- Conducted by an expert consultant specialized in intercultural management
- Decryption of the Nomad' Profiler
- Alternating theory and practical exercises
- Access to Digital Learning for one year
- Sharing of best practices and individual action plan

Accessibility

All our training courses are accessible to people with disabilities. Each training project will be the subject of a case study by our teams, in order to adapt the training program.

Corporate Training Solutions

Duration: to define. You wish to organise a specific training course ? Contact us !

ج Public Courses ه^م Next available sessions

Duration: 14 hours

- September 17 & 24, 2025, remote session 1590 €HT/pers. Training session held in ■
- December 01 & 02, 2025, Paris 1750 €HT/pers.* Training session held in ∎
- * (Technical fees and lunch included)

PROGRAMME OUTLINE

IDENTIFY YOUR LEADERSHIP STYLE IN A CROSS-CULTURAL CONTEXT

Identifying the different leadership styles

- Definition of leadership
- Analyze the 7 management styles
- Settle on the best personal style

Interpreting cultures

- · Develop awareness of participant's cultural biases
- Use the Nomad Profile' grid
- Analyze decision making, reasoning, conflict management, communication, and management processes according to different cultures

Evaluating the impact of culture

- Define culture, perception and interpretation
 - Understand value systems
- Decipher prejudices and stereotypes
- · Identify ambiguities, sources of misunderstandings

OPTIMIZE YOUR LEADERSHIP IN AN INTERNATIONAL CONTEXT

Communicating across cultures

- · Identify the different styles of communication
- Avoid ambiguity by defining core principles
- The specificities of telecommunication
- Manage cultural conflicts

Convincing without imposing

- Build trust across cultures
- Integrate remote staff
- Analyze the Cohen & Bradford influence model
- Apply the model in a cross-cultural context
- Develop stature as a global leader

ADOPTING BEST PRACTICES

- · Review targeted skills
- · Analyze strengths and areas for improvement
- Define best practices
- Create a tailor-made action plan



AKTEOS 153 Bd Haussmann 75008 PARIS +33 1 55 95 85 10 contact@akteos.fr