

Living and working in Jordan



Target audience

Employees preparing for an assignment in Jordan and their partners



Prerequisite

No prerequisite



Objectives

This seminar aims at significantly improving the ability of the participants to **meet the challenges of living and working abroad**. The objective is to enable them to identify the stumbling blocks that lie ahead and to be able to adapt and integrate in Jordan. At the end of this training, participants will have acquired insights and techniques to:

- Be aware of their own cultural baggage
- Understand Jordanian context and culture
- Analyse situations in which misunderstandings may arise and identify ways of communicating more effectively
- Reduce and manage the symptoms of culture shock
- Understand Jordanian mindset, work practices, decision-making processes and negotiating styles
- Strike the right balance between personal et professional lives



Added value

- Create your Cultural Profile
- Access to 70 Country Packs
- Pragmatic, fun e-learning
- Interactive method
- Acquire operational tools



Corporate Training Solutions

Duration: to define.

You wish to organise a specific training course ?
Contact us !

PROGRAMME OUTLINE

MODULE 1 : SUCCESSFUL PERSONNAL INTEGRATION IN JORDAN

1. Cross-cultural awareness : the key to a successful expatriation

- Taking stock of one's own cultural baggage
- Culture shock and the integration process
- Identifying and going beyond cultural stereotypes

2. Key aspects of Jordanian culture

- The Hashemite Kingdom
- A strategic area in a vital region for European imperialism
- Transjordan and the West Bank: understanding the historical context
- Palestinians, Bedouins and migrants ; Islam and Christianity
- All the richness and diversity of a thousand-year-old civilisation
- Democratisation and development: challenges for the 21st century

3. Jordanian values and behaviour patterns

- The family, the clan and the tribe
- Honour and hospitality
- Jordanian women: between emancipation and discrimination
- The importance attached to status
- A flexible view of time
- A direct and measured communication style

4. Practical day to day information in Jordan

- Focus on the host town or city
- High-quality medical infrastructure
- Transport, administration, housing, security, hygiene and healthcare
- Social life, leisure activities: Desert life and hiking, schools, extracurricular activities, sport

MODULE 2 : SUCCESSFUL PROFESSIONNAL INTEGRATION IN JORDAN

1. The Jordanian corporate world

- The public and private sectors: significant differences
- The value attached to experience and seniority
- A clearly observed hierarchy, privilege and favouritism
- The role of the state and the authorities, market, employment and turnover

2. Effective communication with the Jordanians

- Conversation and "small talk": creating the right atmosphere
- The importance of networking
- The common use of English and the day-to-day use of Arabic
- Verbal and unspoken communication

3. Working with Jordanian teams

- Effective management: an enterprising spirit and adaptability
- Building trust and confidence: an ability to listen
- Deciding and informing
- Generating motivation and loyalty among teams
- Conflict avoidance

4. Successful meetings and negotiations with the Jordanians

- Creating a favourable climate
- Identifying decision-makers
- Time and deadline management
- Written contracts, their interpretation and implications

5. Final handy tips

- Caution, patience and humility
- Social standards, gifts, business cards, dress code, etc
- Sensitive subjects: politics, history, religion