

# Working with the Czech Republic

## Target audience

Professionals who work with Czech Republic

## Prerequisite

No prerequisite

## Objectives

Significantly increase participants' effectiveness in their professional relations with people from Czech Republic

At the end of the training, they will have keys to:

- Adopt an intercultural approach
- Understand the context and culture of Czech Republic
- Decipher cultural codes and analyze situations of incomprehension
- Adapt their communication and working methods
- Decode decision-making and negotiation processes

## Added value

- Conducted by an expert consultant specialized on Czech Republic
- Decryption of the Nomad' Profile
- Alternating theory and practical exercises
- Access to Digital Learning for one year
- Sharing of best practices and individual action plan



## Corporate Training Solutions



Duration: to define.

You wish to organise a specific training course ?  
Contact us !

## Public Courses Next available sessions

Duration: 7 hours

 July 09, 2024, remote session  
950 €HT/pers. Training session held in 

 November 13, 2024, Paris  
1 010 €HT/pers.\* Training session held in 

\* (Technical fees and lunch included)

## PROGRAMME OUTLINE

### Step 1: E-learning

#### ADOPTING AN INTERCULTURAL APPROACH

- Develop awareness of participant's cultural biases
- Understand the impact of cultures on behavior
- Identify and overcome stereotypes

### Step 2: Group training session

#### UNDERSTANDING CZECH CULTURAL CODES

##### Discovering the cultural basics of Czech Republic

- A crossroads of Central Europe
- A prestigious historical and cultural heritage
- The challenges of European integration
- An efficient educational system

##### Understanding Czech values

- The sense of hierarchy and rules
- Reason methods and thinking patterns
- Time management
- The quest for efficiency

#### OPTIMIZE YOUR PROFESSIONAL ACTION WITH CZECHS

##### Communicating with Czechs

- Pay attention to formalities
- Czech expressiveness and its subtleties
- Argue with precision

##### Adapting work methods

- The challenge of motivation: independence and recognition
- Pace and work day: mistakes not to make
- Work in a team: encourage feedback
- Favoritism and equity

##### Conducting successful meetings and negotiations with Czechs

- The importance of trust
- The negotiation game
- Reach a compromise
- Ceremony and importance of the written word

##### Adopting best practices

- Recognize key principles
- Avoid pitfalls, mistakes and misunderstandings
- Create a tailor-made action plan

### Step 3: E-learning to go further

#### EXPLORE COUNTRY PACKS

##### Developing your knowledge of the country

- Cultural guidelines
- Business Life
- Overview