

Living and working in India



Target audience

Employees of the company and their spouses, expatriates in India



Prerequisite

No prerequisite



Objectives

Significantly increase the effectiveness of participants in their professional relationships with Indian people and facilitate their personal and family integration

At the end of the training, they will have keys to:

- Adopt an intercultural approach
- Understand the context and culture of India
- Decipher cultural codes and analyze situations of incomprehension
- Adapt their communication and working methods
- Decode decision-making and negotiation processes



Added value

- Conducted by an expert consultant specialized on India
- Decryption of the Nomad' Profile
- Alternating theory and practical exercises
- Access to Digital Learning for one year
- Sharing of best practices and individual action plan



Corporate Training Solutions

Duration: to define.
You wish to organise a specific training course ?
Contact us !



Public Courses

Next available sessions

Duration: 7 hours



July 11, 2024, remote session
950 €HT/pers. Training session held in



October 17, 2024, Paris
1 010 €HT/pers.* Training session held in

* (Technical fees and lunch included)

PROGRAMME OUTLINE

Step 1: E-learning

ADOPTING AN INTERCULTURAL APPROACH

- Specify your context and expectations
- Become aware of cultural filters
- Discover your cultural profile

Step 2: Group training session

SUCCESSFULLY INTEGRATING IN INDIA

Discovering the cultural basics of India

- The largest democracy in the world, heir to a thousand-year-old past
- From a subsistence economy to a specialized economy
- The emergence of a middle class
- An important player on the international scene

Understanding Indian Values

- A very hierarchical society: social classes, castes
- Religion
- The family as an anchor, the place and role of women
- Sustainable time
- Relationship to risk and uncertainty

Living in India

- Prepare for culture shock
- Succeed in social and family integration
- Adapting to your new environment

SUCCEED IN YOUR PROFESSIONAL MISSION IN INDIA

Communicating with Indians

- Create your own network
- The importance of small talk
- Deciphering the unsaid
- Indian English or interpreter: the right questions to ask yourself

Adapting work methods

- Optimize the sense of community: establish a team spirit
- Recruitment, retention, transfer of know-how
- Strengthen your credibility, motivate, give feedback
- Manage sensitivities to defuse conflicts

Adopting best practices

- Recognize key principles
- Avoid pitfalls, mistakes and misunderstandings
- Create a tailor-made action plan

Step 3: E-learning to go further

EXPLORE COUNTRY PACKS

Developing your knowledge of the country

- Cultural guidelines
- Business life
- Overview