# Living and working in China

# Target audience

Employees of the company and their spouses, expatriates in China



# Prerequisite

No prerequisite



# **Objectives**

Significantly increase the effectiveness of participants in their professional relationships with Chinese and facilitate their personal and family integration

At the end of the training, they will have keys to:

- Adopt an intercultural approach
- Understand the context and culture of China
- Decipher cultural codes and analyze situations of incomprehension
- Adapt their communication and working methods
- Decode decision-making and negotiation processes

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### Added value

- Conducted by an intercultural expert consultant
- Decoding the Nomad' Profiler
- · Alternating theory and practical exercises
- Access to Digital Learning for 1 year
- Sharing best practices and personalized action plan



### Accessibility

All our training courses are accessible to people with disabilities. Each training project will be the subject of a case study by our teams, in order to adapt the training program.



### **Corporate Training Solutions**

Duration: to define. You wish to organise a specific training course? Contact us!

# PROGRAMME OUTLINE

# Step 1: E-learning

#### ADOPTING AN INTERCULTURAL APPROACH

- Specify your context and expectations
- Become aware of cultural filters
- Discover your cultural profile

### Step 2: Group training session

#### SUCCESSFULLY INTEGRATING IN CHINA

#### Discovering the cultural basics of China

- A five-thousand-year-old civilization proud of its history
- A huge country, the most populated
- Economic transformations in China

### **Understanding Chinese values**

- Confucian, Taoist and Buddhist heritage
- Cyclical time and collective space in China
- Chinese thought: harmony as a referent
- The weight of the family, the different faces of Chinese women

#### Living in China

- · Prepare for culture shock
- Succeed in social and family integration
- · Adapting to your new environment

#### SUCCEED IN YOUR PROFESSIONAL MISSION IN CHINA

#### **Communicating with Chinese**

- Decoding non-verbal signs, the smile, the look of the Chinese
- · Master space management
- Control emotions, preserve "face"
- Building relationships: the specificities of guanxi 关系

#### Adapting work methods

- Identify management methods in China
- Lead projects: schedules, roles and responsibilities
- · Identify decision-making processes
- Anticipate blockages and defuse conflicts

#### Adopting best practices

- · Recognize key principles
- Avoid pitfalls, mistakes and misunderstandings
- Create a tailor-made action plan

# Step 3: E-learning to go further

#### **EXPLORE COUNTRY PACKS**

### Developing your knowledge of the country

- · Cultural guidelines
- · Business life
- Overview

