# Living and working in Canada

# Target audience

Employees preparing for an assignment in Canada and their partners



# Prerequisite

No prerequisite



#### **Objectives**

This seminar aims at significantly improving the ability of the participants to meet the challenges of living and working abroad. The objective is to enable them to identify the stumbling blocks that lie ahead and to be able to adapt and integrate in Canada. At the end of this training, participants will have acquired the necessary

- Be aware of their own cultural baggage
- · Understand Canadian context and culture
- · Analyze situations in which misunderstandings may arise and identify ways of communicating more effectively
- · Reduce and manage the symptoms of culture shock
- Understand Canadian mindset, work practices, decision-making processes and negotiating styles
- Strike the right balance between personal and professional life

## Added value

- · Create your Cultural Profile
- Access to 70 Country Packs
- Pragmatic, fun e-learning
- · Interactive method
- Acquire operational tools



### **Corporate Training Solutions**

Duration: to define. You wish to organise a specific training course? Contact us!

## PROGRAMME OUTLINE

### **MODULE 1: SUCCESSFUL PERSONAL INTEGRATION IN CANADA**

#### 1. Cross-cultural awareness: the key to a successful expatriation

- Taking stock of one's own cultural baggage
- Culture shock and the integration process
- · Identifying and going beyond cultural stereotypes

#### 2. Key aspects of Canadian culture

- · A huge country with vast resources
- The "other America"
- Significant regional differences
- A federal state
- The country's Protestant heritage
- A multi-ethnic and multilingual population

#### 3. Canadian values and behaviour patterns

- Private life: the holy of holies
- Fairness and uprightness
- Professional success as a badge of honour
- Open-mindedness and national identity
- A precise and organized vision of time
- Secularism and respect for others
- Encouraging individual performance

#### 4. Practical day-to-day information

- · Focus on the host town or city
- Transport, administration, housing, security, hygiene and healthcare
- Social life, leisure activities
- Schools, extracurricular activities, sport

#### **MODULE 2: SUCCESSFUL PROFESSIONAL INTEGRATION IN CANADA**

#### 1. The Canadian corporate world

- · An open but effective hierarchical system
- Discipline and diligence at work
- A sense of service
- · The role of national and local authorities

#### 2. Effective communication with the Canadians

- An informal and relaxed communication style
- The importance of networking
- The French and English languages: linguistic challenges
- Subtle yet meaningful verbal communication

#### 3. Working with Canadian teams

- Building trust: making the most of your charisma and tact
- Effective management: inventiveness, motivation and availability
- An openness to team working and joint decision-making
- Winning strategies: getting the most from straight talking
- Dealing with touchy or sensitive people. Seeking positive outcomes to conflicts

### 4. Successful meetings and negotiations with the Canadians

- · Building trust and confidence
- Seeking consensus, time and deadline management
- · Written contracts, their interpretation and implications

#### 5. Final handy tips

- Social standards, gifts, business cards, dress code, etc
- Sensitive subjects: politics, history, religion
- Humour: a double-edged sword



