The purpose of Kyron Meetings is to give top executives of companies operating in Africa significant data and analytical framework to better succeed in the areas in which they operate.

Experts with strong academic background and experience in Politics and Business are thoroughly chosen to address sensitive-key issues, crucial to business success.

Kyron Meetings are held in “petit cercle”, creating an informal setting in which both speakers and participants can freely discuss the topics in an interactive way.

Following a reflection upon African-European relations, “Doing Business in Lusophone Africa-Angola 2014” will address the cultural, historical and overall political environment of Angola and Southern Africa, given the need to understand the different characteristics of the local social and political realities, markets and business cultures to better adjust investment strategies.

By analyzing the country’s main resource (oil), its financial system and the reconstruction of its infrastructures we will try to follow the money from where it comes from, to where and how it is spent.

To understand the rules of the game we will then focus on the Legal System. Finally, and going down to real business, we will discuss experiences of companies operating in Angola.

In addition to the renowned speakers – Portuguese, French and South African – some distinguished Angolan and Portuguese personalities will be present.
FRIDAY, 16 MAY
9H30 - Opening
Alain Juillet/ Jaime Nogueira Pinto
10H00 - The Evolution of European Africa Relations
Jaime Gama
10H30 - Southern Africa: Managing Risks and Opportunities
Sean Cleary
11H00 - Coffee Break
11H30 - Debate
Alain Julliet/Jaime Gama/Sean Cleary
13H00 - Lunch
15H00 - Angolan Politics
Jaime Nogueira Pinto
15H30 - Oil
Agostinho Pereira de Miranda
16H00 - The Financial System
Sikander Sattar
16H30 - Coffee Break
17H00 - Debate
Jaime N. Pinto/A.Pereira de Miranda/ Sikander Sattar
19h00 - Cocktail
20h00 Dinner - Special Guest Gen.Ndalu

SATURDAY, 17 MAY
9H30 - Rebuilding a Country
Ambassador José Patrício
10H00 - The Infrastructures
António Mota
10H30 - The Law System in Angola
José Miguel Júdice
11H30 - Business in Angola - A Case of Success
Helder Bataglia
11H30 - Coffee Break
12H00 - Debate
Ambassador José Patrício/António Mota/ José Miguel Júdice/Helder Bataglia
13H00 - Lunch
Michelin Star Chef José Avillez
AGOSTINHO PEREIRA DE MIRANDA

President and founder of Miranda Correia & Associados.

Pereira de Miranda graduated from the Faculty of Law of the University of Coimbra (1974), having completed a postgraduate degree in Comparative Law from the Institute for International and Comparative Law in Dallas, USA.

For about six years he worked at Gulf Oil Corporation and Chevron Overseas Petroleum Inc., in the United States. In both companies he was responsible for legal and business affairs of its operations in Angola, Zaire (now Democratic Republic of Congo), Gabon and Brazil.

Since 1987 Pereira de Miranda has been providing legal advice to domestic and international companies with operations in Portugal, Angola, Mozambique and other Portuguese-speaking countries. He is a consultant of the World Bank, USAID, OPIC and other international organizations. In 2012 he became part of the Legal Advisory Task from Energy (Brussels) Charter Secretariat.

ANTÓNIO DOS SANTOS FRANÇA “NDALU”

Member of MPLA’s Central Committee and of the party’s Political Bureau since 1974 and 1977; Chief of General Staff of the Armed Forces (1982-1990); Angolan Ambassador to the United States (1995-2001).

After ceasing his functions in the military and diplomatic services, António dos Santos França “Ndalu” became an active entrepreneur in several business areas, particularly in the private security sector and real estate, maintaining strong connections to American and Portuguese companies.

Born in 1938 in Mupa, Cunene, Angola,” Army Gen. “Ndalu” is a graduate in Agronomy from the Institute of Agricultural Sciences of Havana, Cuba.
ANTÓNIO MOTA

António Mota, Chairman of the Board of Directors of the Mota-Engil Group, graduated in Civil Engineering, by the Faculty of Engineering of the University of Porto.

He began his career as trainee in Mota & Companhia, working in several of the company’s operational departments. In 1981, he takes over the General Management of Mota & Companhia and, between 1987 and August 1995, becomes the Executive Deputy-Chairman, being appointed subsequently as Chairman of the Company.

After the merge of the Mota and Engil Groups, in 2000, he became the Chairman of Mota-Engil, SGPS, position he currently holds.

António Mota is also member of several corporate and academic organizations and of the EIC – European International Contractors Board, and his trajectory in Mota-Engil has been focused on investing in social responsibility measures, of which is example the Manuel António da Mota Award, established in 2010, focusing on training and valuing the company’s employees.

HELDER BATAGLIA

Helder Bataglia, is an entrepreneur with over 35 years of experience in Sub-Saharan Africa including countries such as Angola, both Congos, South Africa and Mozambique.

From his high profile professional career it should be highlighted his role as founder and CEO of Escom, a company formed in 1993 in partnership with Espírito Santo Group and his role as founder and Director of Banco Espírito Santo Angola. Helder Bataglia is also a founding member of “Apoiar África” NGO and Eaglestone non-executive Director.

Helder Bataglia has led investments in Sub-Saharan Africa in excess of UDS 1 billion in various sectors such as agriculture, aviation, construction, mining, fishing and real estate. Before founding Escom, his main professional projects were developed from 1980 to 1987 in Algeria and from 1987 to 1990 in Russia.
SPEAKERS

JAIME GAMA

Member of the Portuguese Council of State (2005-2011); former President of the Portuguese National Assembly (2005-2011); Minister of State (1999-2002); Minister of National Defence (1999); Minister of Foreign Affairs (1995-2002 and 1983-1985); Chairman of the Presidency of the Council of Europe (2002); President of the United Nations Security Council (June 1998); Minister of Internal Affairs (1976-1978); and member of various international parliamentary delegations (Council of Europe, NATO, OSCE, Ibero-American Parliamentary Forum and the Parliamentary Assembly of CPLP).

Jaime José Matos da Gama, was born in 8 June, 1947 in the Azores. He has a degree in Philosophy from the Faculty of Letras of the University of Lisbon. One of the founders of the Portuguese Socialist Party, Jaime Gama has had a distinctive professional career both as a renowned politician, Professor and journalist.

JAIME NOGUEIRA PINTO

Businessman and a director of several companies in the fields of security, business intelligence and strategic consultancy: Chairman of the Board of Directors of the Luso-African Cultural Foundation (FLAC); Director of Gaporsul Ltd; Director of Kyron SA and DM Group (DELTA, MOSEG), a Group of Private Security established in Mozambique.

An expert in African themes, Nogueira Pinto’s experience dates back to his military service in Angola in the early 70’s. Over the past 30 years he has being following up the situation in southern Africa also working as a consultant to national and international business leaders.

A regular contributor of the Portuguese media, internationally he has contributed to the Wall Street Journal and Editorial page. He is a member of the Institute d’Études Politiques from Bendern, Liechenstein, of the Cercle and Heritage Foundation (Washington DC).
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Prof. Nogueira Pinto made his Law Studies at the Faculty of Law, of Lisbon’s Classical University and has a PhD in International Relations of the Institute of Political and Social Sciences of the Technical University of Lisbon.

JOSÉ MIGUEL JÚDICE

José Miguel Júdice has a Law degree from the University of Coimbra and an extensive academic experience of more than thirty years. His professional curriculum encompasses a vast institutional experience: member of the High Council of the Judiciary, the Supreme Judicial Council, President of Portuguese Bar Association among other.

Jose Miguel Judice is Partner and Head of Arbitration Practice at PLMJ – Sociedade de Advogados RL. The company’s international presence covers the PLMJ Angola Desk, exclusively dedicated to work related to the Angolan market. The company has an in-depth knowledge of the market, legislation and workings of the economy in Angola, providing legal support to anyone investing in the country including both domestic and international clients. PLMJ also acts for Angolan clients who invest in Portuguese-speaking countries and other countries around the world.

The company operates in a range of areas including corporate/M&A, foreign investment, cross-border transactions, energy (oil and gas) and natural resources, construction and real estate, among others.

JOSÉ GONÇALVES MARTINS PATRÍCIO

The first Angolan Ambassador to the United States; former Angolan Ambassador to Portugal; former Angolan President’s Secretary for Information; former Chief of Angola’s Permanent Mission to the Organization of the American States; and former Chief of Angola’s Permanent Mission to the United Nations.

Ambassador José Patrício has a degree in Journalism by the Belgrade’s Institute of Journalism and a postgraduate degree in Political Marketing and Communication, from the Independent University of Lisbon.

KYRON MEETINGS
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Senhora da Guia
Cascais Portugal
DOING BUSINESS IN LUSOPHONE AFRICA
ANGOLA 2014

SPEAKERS

SEAN CLEARY

Founder and Executive Vice-Chair at FutureWorld Foundation; Chairman of Strategic Concepts (Pty) Ltd, Managing Director of the Centre for Advanced Governance; Chairman of Atlantic Holdings (Pty) Ltd; and Vice Chairman of Meridian Worldwide LLC.

Sean Cleary was born in Somerset, West South Africa, in 1948. He holds a Bachelor of Arts degree and is Accredited in Public Relations having a vast profession experience mainly in Government, Public Administration and Defense areas. Sean Cleary served in the South African Navy before a diplomatic career in the Middle East, USA and Namibia. He is a Strategic Adviser to the World Economic Forum, Chairman of the Global Advisory Board of Operation Hope, a Member of the Boards of LEAD International and Senior Adviser to the Arab Business Council. A specialist on strategy development, risk assessment and analysis and conflict management and resolution, Sean Cleary lectures in several universities across the world.

SIKANDER SATTAR

Managing Partner at KPMG in Portugal and Chairman of the Board at KPMJ in Angola - a member of KPMG in Lusophone Africa - the first audit and consulting firm to be established in the country.

KPMG Angola works with some of the most prominent companies (private and public) in every relevant economic sector, providing auditing, tax, accounting, business advisory, financial advisory and IT advisory services.

Sikander Sattar has a degree in Economics by Kent University, United Kingdom, and he is member of the Institute of Chartered Accountants in England and Wales (Chartered Accountant). He joined KPMG in London in 1982, where he remained for six years until he was transferred to Lisbon, in 1988, having been promoted to Partner a year later.
Senhora da Guia is a five star boutique hotel on the Lisbon Coast, in Cascais, Portugal.

Located between the many delights of Cascais and the beauty of the Guincho beaches, the hotel’s privileged position, facing the Atlantic Ocean, offers its guests a quiet and relaxed atmosphere.

An intimate boutique hotel, Senhora da Guia has three distinct buildings connected by gardens and terraces. The main building hosts the hotel’s reception, lobby, restaurant, spa and several of the hotel’s 39 rooms which were refurbished in 2012.
THE VENUE

SENHORA DA GUIA
Cascais Boutique Hotel

Each room has a balcony or outside sitting area, many of which with private terraces, with a view of either the garden or the ocean.
The privileged location of Senhora da Guia gives ample opportunity for sightseeing: Guincho, the village of Sintra - world heritage - Cascais and Lisbon.